

SEC



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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER

8-612 621

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2008 AND ENDING 12/31/2008
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: FAMILY INCOME PLANNING, INC.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

540 N.W. BROAD STREET

(No. and Street)

SOUTHERN PINESNORTH CAROLINA28387

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

JACQUELINE M. WESTBROOK(910) 692-8271

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

MCKNIGHT WOOD & GUY, P.A.

(Name - if individual, state last, first, middle name)

211 EAST FORKS RD., SUITE 112, RALEIGHNC27609-7743

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

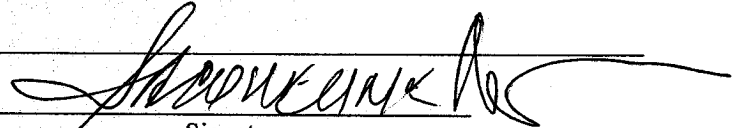
SEC 1410 (06-02)

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OATH OR AFFIRMATION

I, JACQUELINE M. WESTBROOK, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of FAMILY INCOME PLANNING, INC., as of DECEMBER 31, 2008, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:


Signature

PRESIDENT
Title


Notary Public
my comm exp 7/28/09

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

AA **For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**FORM
X-17A-5****FOCUS REPORT****(Financial and Operational Combined Uniform Single Report)****Part IIA Quarterly 17a-5(a)****INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17****COVER**

Select a filing method:

Basic ☒ Alternate ☐ [0011]Name of Broker Dealer: FAMILY INCOME PLANNING, INC.
[0013]SEC File Number: 8- 621
[0014]Address of Principal Place of Business: 540 N.W. BROAD STREET
[0020]SOUTHERN PINES NC 28387
[0021] [0022] [0023]Firm ID: 1783
[0015]For Period Beginning 01/01/2008 And Ending 12/31/2008
[0024] [0025]

Name and telephone number of person to contact in regard to this report:

Name: JACQUELINE M. WESTBROOK Phone: 910-692-8271
[0030] [0031]

Name(s) of subsidiaries or affiliates consolidated in this report:

Name: _____ Phone: _____
[0032] [0033]Name: _____ Phone: _____
[0034] [0035]Name: _____ Phone: _____
[0036] [0037]Name: _____ Phone: _____
[0038] [0039]Does respondent carry its own customer accounts? Yes ☒ [0040] No ☐ [0041]Check here if respondent is filing an audited report ☐ [0042]

ASSETSConsolidated ☒ [0198] Unconsolidated ☒ [0199]

	Allowable	Non-Allowable	Total
1. Cash	<u>25,147</u> [0200]		<u>25,147</u> [0750]
2. Receivables from brokers or dealers:			
A. Clearance account	<u> </u> [0295]		
B. Other	<u> </u> [0300]	<u> </u> [0550]	<u>0</u> [0810]
3. Receivables from non-customers	<u> </u> [0355]	<u> </u> [0600]	<u>0</u> [0830]
4. Securities and spot commodities owned, at market value:			
A. Exempted securities	<u> </u> [0418]		
B. Debt securities	<u> </u> [0419]		
C. Options	<u> </u> [0420]		
D. Other securities	<u>12,815</u> [0424]		
E. Spot commodities	<u> </u> [0430]		<u>12,815</u> [0850]
5. Securities and/or other investments not readily marketable:			
A. At cost	<u> </u> [0130]		
B. At estimated fair value	<u> </u> [0440]	<u> </u> [0610]	<u>0</u> [0860]
6. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value:	<u> </u> [0460]	<u> </u> [0630]	<u>0</u> [0880]
A. Exempted securities	<u> </u> [0150]		
B. Other securities	<u> </u>		

	[0160]			
7. Secured demand notes				0
market value of collateral:	[0470]	[0640]		[0890]
A. Exempted securities				
	[0170]			
B. Other securities				
	[0180]			
8. Memberships in exchanges:				
A. Owned, at market				
	[0190]			
B. Owned, at cost		[0650]		
C. Contributed for use of the company, at market value		[0660]		0
				[0900]
9. Investment in and receivables from affiliates, subsidiaries and associated partnerships	[0480]	[0670]		0
				[0910]
10. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization	[0490]	[0680]		0
				[0920]
11. Other assets	[0535]	[0735]		0
				[0930]
12. TOTAL ASSETS	37,962 [0540]	0 [0740]		37,962 [0940]

LIABILITIES AND OWNERSHIP EQUITY

Liabilities	A.I. Liabilities	Non-A.I. Liabilities	Total
13. Bank loans payable	<u> </u> [1045]	<u> </u> [1255]	<u> </u> 0 [1470]
14. Payable to brokers or dealers:			
A. Clearance account	<u> </u> [1114]	<u> </u> [1315]	<u> </u> 0 [1560]
B. Other	<u> </u> [1115]	<u> </u> [1305]	<u> </u> 0 [1540]
15. Payable to non-customers	<u> </u> [1155]	<u> </u> [1355]	<u> </u> 0 [1610]
16. Securities sold not yet purchased, at market value		<u> </u> [1360]	<u> </u> 0 [1620]
17. Accounts payable, accrued liabilities, expenses and other	<u> </u> 3,095 [1205]	<u> </u> [1385]	<u> </u> 3,095 [1685]
18. Notes and mortgages payable:			
A. Unsecured	<u> </u> [1210]		<u> </u> 0 [1690]
B. Secured	<u> </u> [1211]	<u> </u> [1390]	<u> </u> 0 [1700]
19. Liabilities subordinated to claims of general creditors:			
A. Cash borrowings:		<u> </u> [1400]	<u> </u> 0 [1710]
1. from outsiders	<u> </u> [0970]		
2. Includes equity subordination (15c3-1(d)) of	<u> </u> [0980]		
B. Securities borrowings, at market value:		<u> </u> [1410]	<u> </u> 0 [1720]
from outsiders	<u> </u> [0990]		
C. Pursuant to secured demand note collateral agreements:		<u> </u> [1420]	<u> </u> 0 [1730]
1. from outsiders			

			[1000]
	2. Includes equity subordination (15c3-1(d)) of		
			[1010]
D. Exchange memberships contributed for use of company, at market value			0
		[1430]	[1740]
E. Accounts and other borrowings not qualified for net capital purposes			0
	[1220]	[1440]	[1750]
20. TOTAL LIABILITIES	3,095	0	3,095
	[1230]	[1450]	[1760]

Ownership Equity

		Total
21. Sole proprietorship		
		[1770]
22. Partnership (limited partners [1020])		
		[1780]
23. Corporations:		
A. Preferred stock		[1791]
B. Common stock		200
		[1792]
C. Additional paid-in capital		57,972
		[1793]
D. Retained earnings		-23,305
		[1794]
E. Total		34,867
		[1795]
F. Less capital stock in treasury		
		[1796]
24. TOTAL OWNERSHIP EQUITY		34,867
		[1800]
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY		37,962
		[1810]

STATEMENT OF INCOME (LOSS)Period Beginning 10/01/2008
[3932]Period Ending 12/31/2008
[3933]Number of months 3
[3931]**REVENUE****1. Commissions:**

a. Commissions on transactions in exchange listed equity securities executed on an exchange	<u>2,731</u> [3935]
b. Commissions on listed option transactions	<u>[3938]</u>
c. All other securities commissions	<u>[3939]</u>
d. Total securities commissions	<u>2,731</u> [3940]

2. Gains or losses on firm securities trading accounts

a. From market making in options on a national securities exchange	<u>[3945]</u>
b. From all other trading	<u>[3949]</u>
c. Total gain (loss)	<u>0</u> [3950]

3. Gains or losses on firm securities investment accounts[3952]**4. Profit (loss) from underwriting and selling groups**[3955]**5. Revenue from sale of investment company shares**132,757
[3970]**6. Commodities revenue**[3990]**7. Fees for account supervision, investment advisory and administrative services**[3975]**8. Other revenue**5,733
[3995]**9. Total revenue**141,221
[4030]**EXPENSES****10. Salaries and other employment costs for general partners and voting stockholder officers**1,624
[4120]**11. Other employee compensation and benefits**58,764
[4115]**12. Commissions paid to other broker-dealers**[4140]**13. Interest expense**[4075]**a. Includes interest on accounts subject to subordination agreements**[4070]**14. Regulatory fees and expenses**3,145
[4195]**15. Other expenses**105,467
[4100]

16. Total expenses	<u>169,000</u>
	[4200]
NET INCOME	
17. Net Income(loss) before Federal Income taxes and items below (Item 9 less Item 16)	<u>-27,779</u>
	[4210]
18. Provision for Federal Income taxes (for parent only)	<u></u>
	[4220]
19. Equity in earnings (losses) of unconsolidated subsidiaries not included above	<u></u>
	[4222]
a. After Federal income taxes of	<u></u>
	[4238]
20. Extraordinary gains (losses)	<u></u>
	[4224]
a. After Federal income taxes of	<u></u>
	[4239]
21. Cumulative effect of changes in accounting principles	<u></u>
	[4225]
22. Net income (loss) after Federal income taxes and extraordinary items	<u>-27,779</u>
	[4230]
MONTHLY INCOME	
23. Income (current monthly only) before provision for Federal income taxes and extraordinary items	<u>3,391</u>
	[4211]

EXEMPTIVE PROVISIONS

25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based

- A. (k) ☐ [4550]
 (1)—Limited business (mutual funds and/or variable annuities only)
- B. (k) ☐ [4560]
 (2)(i)—"Special Account for the Exclusive Benefit of customers" maintained
- C. (k) ☒ [4570]
 (2)(ii)—All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm(s)
- | Clearing Firm SEC#s | Name | Product Code |
|----------------------------|---|--------------------|
| 8- <u>40771</u>
[4335A] | <u>STERNE AGEE CLEARING INC</u>
[4335A2] | <u>All</u> [4335B] |
| 8- _____
[4335C] | _____ [4335C2] | _____ [4335D] |
| 8- _____
[4335E] | _____ [4335E2] | _____ [4335F] |
| 8- _____
[4335G] | _____ [4335G2] | _____ [4335H] |
| 8- _____
[4335I] | _____ [4335I2] | _____ [4335J] |
- D. (k) ☐ [4580]
 (3)—Exempted by order of the Commission

COMPUTATION OF NET CAPITAL

1.	Total ownership equity from Statement of Financial Condition			34,867
				[3480]
2.	Deduct ownership equity not allowable for Net Capital			
				[3490]
3.	Total ownership equity qualified for Net Capital			34,867
				[3500]
4.	Add:			
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital			0
				[3520]
	B. Other (deductions) or allowable credits (List)			
		[3525A]	[3525B]	
		[3525C]	[3525D]	
		[3525E]	[3525F]	0
				[3525]
5.	Total capital and allowable subordinated liabilities			34,867
				[3530]
6.	Deductions and/or charges:			
	A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)		0	
			[3540]	
	B. Secured demand note deficiency			[3590]
	C. Commodity futures contracts and spot commodities - proprietary capital charges			[3600]
	D. Other deductions and/or charges			0
			[3610]	[3620]
7.	Other additions and/or credits (List)			
		[3630A]	[3630B]	
		[3630C]	[3630D]	
		[3630E]	[3630F]	0
				[3630]
8.	Net capital before haircuts on securities positions			34,867
				[3640]
9.	Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):			
	A. Contractual securities commitments		697	
			[3660]	
	B. Subordinated securities borrowings			[3670]
	C. Trading and Investment			

securities:

1. Exempted securities			
		[3735]	
2. Debt securities			
		[3733]	
3. Options			
		[3730]	
4. Other securities			
		[3734]	
D. Undue Concentration			
		[3650]	
E. Other (List)			
	[3736A]		[3736B]
	[3736C]		[3736D]
	[3736E]		[3736F]
		0	
		[3736]	
			- 697
			[3740]
10. Net Capital			34,170
			[3750]

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**Part A**

11. Minimum net capital required (6-2/3% of line 19)		206	
		[3756]	
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with <u>Note(A)</u>		25,000	
		[3758]	
13. Net capital requirement (greater of line 11 or 12)		25,000	
		[3760]	
14. Excess net capital (line 10 less 13)		9,170	
		[3770]	
15. Excess net capital at 1000% (line 10 less 10% of line 19)		33,860	
		[3780]	

COMPUTATION OF AGGREGATE INDEBTEDNESS

16. Total A.I. liabilities from Statement of Financial Condition		3,095	
		[3790]	
17. Add:			
A. Drafts for immediate credit			
		[3800]	
B. Market value of securities borrowed for which no equivalent value is paid or credited			
		[3810]	
C. Other unrecorded amounts (List)			

	0
	[3830]
	3,095
	[3840]
5	9
	[3850]

- 19. Total aggregate indebtedness**
- 20. Percentage of aggregate indebtedness to net capital (line 19 / line 10)**

21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)

% _____ 0
[3860]

SCHEDULED WITHDRAWALS

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

<u>Type of Proposed Withdrawal or Accrual</u>	<u>Name of Lender or Contributor</u>	<u>Insider or Outsider</u>	<u>Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)</u>	<u>Withdrawal or Maturity Date (MMDDYYYY)</u>	<u>Expect to Renew</u>
__ [4600]					
	[4601]	[4602]	[4603]	[4604]	[4605]
__ [4610]					
	[4611]	[4612]	[4613]	[4614]	[4615]
__ [4620]					
	[4621]	[4622]	[4623]	[4624]	[4625]
__ [4630]					
	[4631]	[4632]	[4633]	[4634]	[4635]
__ [4640]					
	[4641]	[4642]	[4643]	[4644]	[4645]
__ [4650]					
	[4651]	[4652]	[4653]	[4654]	[4655]
__ [4660]					
	[4661]	[4662]	[4663]	[4664]	[4665]
__ [4670]					
	[4671]	[4672]	[4673]	[4674]	[4675]
__ [4680]					
	[4681]	[4682]	[4683]	[4684]	[4685]
__ [4690]					
	[4691]	[4692]	[4693]	[4694]	[4695]
	TOTAL		0		
	\$				
			[4699]		
	Omit Pennies				

Instructions Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

Withdrawal Code	Description
1	Equity Capital
2	Subordinated Liabilities
3	Accruals
4	15c3-1(c)(2)(iv) Liabilities

STATEMENT OF CHANGES**STATEMENT OF CHANGES IN OWNERSHIP EQUITY
(SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)**

1.	Balance, beginning of period		52,647
			[4240]
	A. Net income (loss)		-27,779
			[4250]
	B. Additions (includes non-conforming capital of		10,000
		[4262])	[4260]
	C. Deductions (includes non-conforming capital of		
		[4272])	[4270]
2.	Balance, end of period (From item 1800)		34,868
			[4290]

**STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED
TO CLAIMS OF GENERAL CREDITORS**

3.	Balance, beginning of period		
			[4300]
	A. Increases		
			[4310]
	B. Decreases		
			[4320]
4.	Balance, end of period (From item 3520)		0
			[4330]